

What You Should Know

Office Digital Imaging Product Evaluation

Wednesday, January 06, 2010 2:11:39 PM

Xerox

WorkCentre 4250/S

A4 B/W 40-49 PPM MFPs
Xerox Web Site and Authorized Resellers



Product Introduction



Xerox markets the WorkCentre 4250 in several configurations. The "X" configuration, priced at \$3,099, features standard network print, copy, scan, Super Group 3 and LAN fax, while with this "S" version (\$2,499), fax is optional. It is also available as a copier-only system as the WorkCentre 4250/C, which is priced at \$2,199. The top-of-the-line WorkCentre 4250/XF includes Super Group 3 fax and LAN fax, as well as a greater standard paper capacity (2,100 sheets).

Key Specifications and Pricing

Functions	Print/Copy/Scan/Fax	Std Media Capacity (sheets)	600	Price	\$2,499.00	€1,790.28	
Imaging Technology	Laser	Max Media Capacity (sheets)	3,100	Duplex	\$0.00	€0.00	
Monthly Duty Cycle (pages)	200,000	Max Media Sources	5	Print	\$0.00	€0.00	
BW/Color Print Speed (PPM)	45	Max Media Width (inches/mm)	8.5	215.9	Network	\$0.00	€0.00
Max Print Resolution (DPI)	1200x1200	Max Media Length (inches/mm)	14.0	355.6	Scan	\$0.00	€0.00
Std Printer Memory (MB)	256	Max Media Wt. (bond, lbs./gsm)	53.0	178.9	Doc Feeder	\$0.00	€0.00
Max Printer Memory (MB)	512	Height (inches/mm)	25.50	647.70	Media Trays	500-sheet paper drawer	
Hard Drive (GB)	80	Width (inches/mm)	24.50	622.30	Price	\$449.00	€321.66
Hard Drive Overwrite	Yes	Depth (inches/mm)	19.00	482.60	LCT	\$849.00	€608.22
Ethernet Network Interface	10/100/1000BaseTX	Weight (pounds/kg)	98.0	44.5	Finisher	Internal finisher	
User Authentication	Yes	Power Consumption (watts)	794	Price	\$599.00	€429.12	

Feature Analysis, Ratings (from 0-5, with 5 being best) and Composite Scores

Value	3.0	Copying	3.0	Scanning	2.5	Printing	3.5
Overall Score	30.5	Copier Score	21.0	Scanner Score	18.5	Printer Score	25.0
Full System Price	\$2,499.00	Duplex Document Feeder	<input checked="" type="checkbox"/>	Color Scanning	<input checked="" type="checkbox"/>	Print Processor (MHz)	500
Black Cost per Page	\$0.0124	Touch Screen	<input checked="" type="checkbox"/>	Network Scanning	<input checked="" type="checkbox"/>	Maximum Memory (MB)	512
Color Cost per Page		Hard Drive	<input checked="" type="checkbox"/>	Open Platform	<input type="checkbox"/>	BW/Color Print Speed	45
Black TCO* (5k/mo)	\$6,230.24	<div style="text-align: center;"> Wirth Consulting Performance Ratings (from 0-5, with 5 being best) </div>				Windows <input checked="" type="checkbox"/> Linux <input checked="" type="checkbox"/>	
Color TCO* (5k/mo)						Apple Mac <input checked="" type="checkbox"/> PCL <input checked="" type="checkbox"/>	
Mixed** TCO* (5k/mo)						GDI Printing <input type="checkbox"/> PostScript <input checked="" type="checkbox"/>	
*Base Price; **67% BW and 33% Color							
Features	3.5					Image Quality	3.0
USB Convenience Port	<input checked="" type="checkbox"/>					Imaging Technology	Laser
Scanner	<input checked="" type="checkbox"/>					Max. Resolution	1200x1200
Walk-Up Fax	<input checked="" type="checkbox"/>					BW Office IQ	<input checked="" type="checkbox"/>
LAN Fax	<input checked="" type="checkbox"/>					Color Office IQ	<input type="checkbox"/>
Duplex Printing	<input checked="" type="checkbox"/>					Professional IQ	<input type="checkbox"/>
Network Printing	<input checked="" type="checkbox"/>					Photographic IQ	<input type="checkbox"/>
Media Handling	3.0	Maintenance	2.5	Software	3.5	Ease of Use	3.0
Max Media Sources	5	Black Page Yield	25,000	Desktop Software	<input checked="" type="checkbox"/>	Usability Score	9.0
Max Wt. (bond, lbs.)	53.0	All-in-One Toner Cartridge	<input type="checkbox"/>	Web Utilities	<input checked="" type="checkbox"/>	Graphic Display	<input type="checkbox"/>
Feeds 110-lb. Index Stock	<input checked="" type="checkbox"/>	Holds Full Ream of Media	<input checked="" type="checkbox"/>	Adobe PostScript	<input checked="" type="checkbox"/>	Touch Screen	<input checked="" type="checkbox"/>
Max Weight from all Sources	<input type="checkbox"/>					Navigation Keys	<input type="checkbox"/>
Finishing	<input checked="" type="checkbox"/>					Holds Full Ream of Media	<input checked="" type="checkbox"/>

Consumables Pricing and Yields

*Based on an original area coverage of 5% per color. **Yield in pages

Consumable	Price	Yield**	Dev Price	Dev Yield**	Drum Price	Drum Yield**
Black Ink/Toner	\$145.00	25,000			\$399.00	80,000
Cyan Ink/Toner						
Magenta Ink/Toner						
Yellow Ink/Toner						
Multicolor Ink						
Other Type						
Other						
Maintenance Kit	\$329.99	200,000				

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Supply Cost Per Page and Total Cost of Ownership*

*CPP and TCO include the base price depreciated over a five-year period (not including service) **Based on 66% Black/33% Color

Monthly Volume	Black CPP	Color CPP	Black TCO	Color TCO	Mixed TCO**
50 pages	\$0.845		\$2,531.36		
100 pages	\$0.429		\$2,563.73		
250 pages	\$0.179		\$2,660.81		
500 pages	\$0.096		\$2,822.63		
1,000 pages	\$0.054		\$3,146.25		
2,000 pages	\$0.033		\$3,793.50		
3,000 pages	\$0.026		\$4,440.75		
4,000 pages	\$0.023		\$5,483.99		
5,000 pages	\$0.021		\$6,230.24		

Consumables CPP

(Based on an original area coverage of 5% per color)

Black Cost Per Page
Black Consumables Cost per Page
\$0.0124
Color Cost Per Page
Color Consumables Cost per Page

Strengths

- Adobe PostScript 3 print driver (not a PostScript emulation).
- Color scan to e-mail (supports LDAP), network, and USB memory drives at 55 (B/W)/25 (color) opm. Network scan to TWAIN/WIA applications also included.
- Print from and scan to USB memory drives.
- 100-sheet duplexing automatic document feeder.
- Print on up to 110 lb. index stock (53 lb. bond).
- Optional Scan to PC Desktop software provides OCR, image viewing and file management, and an Image Retriever utility (automated retrieval of scanned images directly from a WorkCentre system).
- Capable CentreWare for device management over the network and for remote monitoring, and standard Xerox accounting software.
- Security includes hard-drive overwrite, network authentication, secure fax, 802.1x, SNMPv3, IPSec, LDAP, IPv6.

OPTIONS: 500-sheet paper drawer (\$449); 2,000-sheet High Capacity Feeder (\$849); Internal Finisher (\$599); Stand (\$199); Stand + 3 paper drawers (\$179); 256 MB of memory (\$419); Network Accounting Enablement (\$299); Network Fax Server (\$299); Magstripe Card Reader (\$795); Mifare/Hid Iclass Card (\$895); Hid 125Hz Card Reader (\$895).

Limitations



Notes

- Pricing for toner, drum, and maintenance kit is manufacturer's list price.

Best Use

Offices and mid to large-size workgroups, and enterprises, that require a manageable (via CentreWare) office MFP and have primarily A4 (letter- or legal-size paper) B/W print, copy, fax, and color scan applications, and may also require document finishing.