

Wirth Consulting

B2B Digital Imaging Product Evaluation

Thursday, April 09, 2009 1:18:38 PM

WYSK

"What You Should Know"

Make	Xerox Corporation	Model	Phaser 6110MFP/X
Functions	Print/Copy/Scan/Fax	Imaging Technology	Laser
Classification	Color MFPs From \$500 To \$750		

Well Worth Consideration!

Xerox's Phaser 6110MFP/X is in the lower end of Xerox's Phaser color MFP family, and is designed for simplex applications in small businesses and workgroups, where ease-of-use is especially important (for instance, Xerox says a typical installation takes only four "mouse clicks"). Xerox also makes available a broad range of optional solutions for job accounting, billing, document distribution and routing solutions, etc., many of which will come in handy for smaller or satellite offices where staff may be limited. Original scanning is up to 8.5"x14" (legal).



Specifications

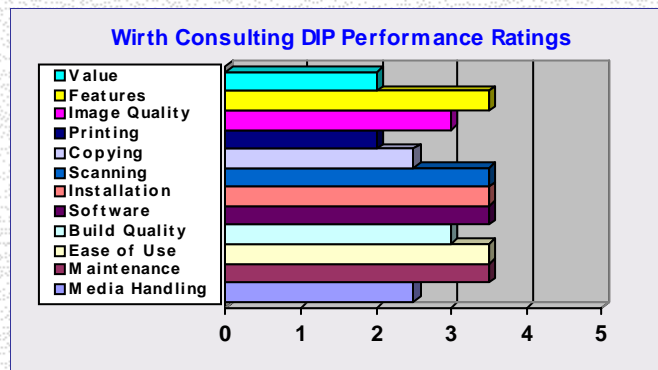
Monthly Duty Cycle	24,200	Max Media Width (inches)	8.5	215.9 mm	Price	\$649.00	€465.98
BW/Color Print Speed (PPM)	17/4	Max Media Length (inches)	14.0	355.6 mm	Duplex		
Max. Print Resolution (DPI)	2,400x600	Max Media Wt. (bond, lbs.)	43.0	145.1 gsm	Print		
Standard Memory (MB)	128.00	Height (inches)	19.0	482.6 mm	Network		
Std Media Capacity (sheets)	151	Width (inches)	18.0	457.2 mm	Scan		
Max Media Capacity (sheets)	401	Depth (inches)	17.0	431.8 mm	Doc Feeder		
Power Consumption (watts)	350W	Weight (pounds)	45.0	20.4 kg	Full System	\$649.00	€465.98

Feature Checklist

Value Add	Print	Scan	Copy
USB Convenience Port <input checked="" type="checkbox"/>	Duplex Printing <input type="checkbox"/>	Color Scanning <input checked="" type="checkbox"/>	Duplex Document Feeder <input type="checkbox"/>
Scanner <input checked="" type="checkbox"/>	Network Printing <input checked="" type="checkbox"/>	Network Scanning <input checked="" type="checkbox"/>	Ease of Use
Walk-Up Fax <input checked="" type="checkbox"/>	Microsoft Windows <input checked="" type="checkbox"/>	Software	Graphic Display <input type="checkbox"/>
LAN Fax <input checked="" type="checkbox"/>	Apple Mac <input checked="" type="checkbox"/>	Desktop Software <input checked="" type="checkbox"/>	Touch Screen <input type="checkbox"/>
Image Quality	Linux <input checked="" type="checkbox"/>	Web Utilities <input checked="" type="checkbox"/>	Navigation Keys <input checked="" type="checkbox"/>
BW Office IQ <input checked="" type="checkbox"/>	GDI Printing <input checked="" type="checkbox"/>	Media Handling	Maintenance
Color Office IQ <input checked="" type="checkbox"/>	PCL <input type="checkbox"/>	Feeds Index Stock <input type="checkbox"/>	All-in-One Toner Cartridge <input type="checkbox"/>
Professional IQ <input type="checkbox"/>	PostScript <input type="checkbox"/>	Max Weight from all Sources <input checked="" type="checkbox"/>	Finishing
Photographic IQ <input type="checkbox"/>	Adobe PostScript <input type="checkbox"/>	Holds Full Ream of Media <input type="checkbox"/>	Finishing <input type="checkbox"/>

Wirth Consulting Ratings* *On a scale of 0-5, with 5 being the best

Value	2.0
Features	3.5
Image Quality	3.0
Printing	2.0
Copying	2.5
Scanning	3.5



3.5	Installation
3.5	Software
3.0	Build Quality
3.5	Ease of Use
3.5	Maintenance
2.5	Media Handling

Ratings Scoreboard* *Highest possible scores: Overall, 60; Copier, 45; Printer, 50; Scanner, 40; Usability, 25

Overall Score	36.0	Copier Score	27.0	Printer Score	30.0	Scanner Score	25.5	Usability Score	17.0
---------------	------	--------------	------	---------------	------	---------------	------	-----------------	------

Wirth Consulting

B2B Digital Imaging Product Evaluation

Thursday, April 09, 2009 1:18:39 PM

WYSK

"What You Should Know"

Make **Xerox Corporation**

Model **Phaser 6110MFP/X**

Classification **Color MFPs From \$500 To \$750**

Consumables Pricing and Yields* *All supply yields are based on an original area coverage of 5% per color

Black Ink/Toner Price	\$62.99	Magenta Ink/Toner Yield (pages)	1,000	Maintenance Kit Price	\$13.99
Black Ink/Toner Yield	2,000	Yellow Ink/Toner Price	\$52.99	Maintenance Kit Yield	5,000
Cyan Ink/Toner Price	\$52.99	Yellow Ink/Toner Yield	1,000	Other Type	Drum
Cyan Ink/Toner Yield	1,000	Multicolor Ink Price		Other Price	\$169.99
Magenta Ink/Toner Price	\$52.99	Multicolor Ink Yield		Other Yield	20,000
Black Consumables Cost per Page		\$0.0400		Color Consumables Cost per Page	
				\$0.2046	

Total Cost Per Page*

Total Cost of Ownership**

*Cost Per Page and **Total Cost of Ownership include the purchase price depreciated over a five-year period. ***Mixed=Based on print usage of 66% Black and 33% Color

Monthly Volume	Black CPP	Color CPP	Monthly Volume	Black TCO	Color TCO	***Mixed TCO
50 pages	\$0.256	\$0.421	50 pages	\$760.59	\$1,254.29	\$915.90
100 pages	\$0.148	\$0.313	100 pages	\$888.97	\$1,876.36	\$1,205.92
250 pages	\$0.083	\$0.248	250 pages	\$1,248.92	\$3,717.41	\$2,051.03
500 pages	\$0.062	\$0.226	500 pages	\$1,848.84	\$3,717.41	\$2,446.98
1,000 pages	\$0.051	\$0.215	1,000 pages	\$3,048.67	\$12,922.63	\$6,276.59
2,000 pages	\$0.045	\$0.210	2,000 pages	\$5,448.34	\$25,196.26	\$11,910.67
3,000 pages	\$0.044	\$0.208	3,000 pages	\$7,848.01	\$37,469.89	\$17,544.75
4,000 pages	\$0.043	\$0.207	4,000 pages	\$10,247.68	\$49,743.52	\$23,178.83
5,000 pages	\$0.042	\$0.207	5,000 pages	\$12,647.35	\$62,017.15	\$28,812.91

Wirth Consulting Commentary

Strengths

- 10/100BASETX Ethernet network interface.
- Scan to e-mail, PC, network folders and USB memory cards.
- Nuance PaperPort scanning software.
- Very broad range of optional job accounting, billing, document distribution and routing solutions, as well as optional LAN fax.
- Capable CentreWare network management; Xerox Status Monitor for client device monitoring.
- 300 MHz CPU.
- Direct printing of photos captured with PictBridge-compatible cameras.

Limitations

- Microsoft Windows GDI printing (no PCL or PostScript print driver). With Windows GDI printing, print-job processing is dependent on the host PC's resources.
- Relatively high B&W and color consumables' cost per page of 4.0 and 20.1 cents respectively.

Best Use

Small businesses and workgroups, and some enterprises, that require a compact, relatively low-cost MFP with color print/copy capability, as well as scan and fax. Most desirable in companies and satellite offices where Xerox systems are already installed. Also suitable for home use, where relatively higher Cost Per Page and Total Cost of Ownership is not as much a factor.